ALSF
Enhancing Results
<table>
<thead>
<tr>
<th>Category</th>
<th>2010</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Membership</strong></td>
<td>+14</td>
<td></td>
</tr>
<tr>
<td>2010</td>
<td>46</td>
<td>60</td>
</tr>
<tr>
<td><strong>Cumulative Donor Pledges Received</strong></td>
<td>14.97</td>
<td>73.87</td>
</tr>
<tr>
<td>(USD in millions)</td>
<td>2010</td>
<td>2017</td>
</tr>
<tr>
<td><strong>Cumulative Financing Partners</strong></td>
<td>+15</td>
<td></td>
</tr>
<tr>
<td>2010</td>
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<td>16</td>
</tr>
<tr>
<td><strong>Project Approvals</strong></td>
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</tr>
<tr>
<td>(USD in millions)</td>
<td>2010</td>
<td>2017</td>
</tr>
<tr>
<td><strong>Annual Budget</strong></td>
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<td></td>
</tr>
<tr>
<td>(USD in millions)</td>
<td>2010</td>
<td>2017</td>
</tr>
<tr>
<td><strong>Staff Complement</strong></td>
<td>+15</td>
<td></td>
</tr>
<tr>
<td>2010</td>
<td>10</td>
<td>30</td>
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THE EVOLVING CONTEXT OF THE ALSF OPERATIONS

CHALLENGES

- Natural Resources
- Debt Issues
- Infrastructure

RESPONDING TO

1. Poverty
2. Climate Action
3. Gender
4. Economic Growth
5. Innovation
6. Education
7. Infrastructure
8. Peace & Justice

AFDB - ENERGY

AU Agenda 2063

Value Addition

Domestic Resource Mobilisation

Radicating Poverty

ULTIMATE

INTERMEDIATE

AFDB

RMC

International Partners

Regional C/P

NROs

LAWYERS

ICP

MDB

Commercial Creditors

Academic Institutions

NGOs

H R

Critical Chiefs

ULTIMATE

Service Available!

Analysis of Financial Situation

Infrastructure

Natural Resources

Access to Transportation & Energy

ALSF Culture

Identification

Legal Specialists

Complex Transactions

 grows

I Can Help

Expert

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**KEY OPERATIONAL ACHIEVEMENTS**

**SENEGAL, TAIBA N’DIAYE WIND FARM**
Successfully negotiated a Power Purchase Agreement (PPA) and guarantee agreements for 158 MW wind farm

**RWANDA DEVELOPMENT BOARD PROJECT (RDB)**
- Assisted in negotiating the privatization of RDB;
- Supported the drafting of the Joint-Venture Agreement and the Project Development Agreement for the Bugesera International Airport.
- Conducted three trainings for RDB officials and related ministries in negotiating complex commercial transactions in the energy and general infrastructure sector, and the mining sector.

**ETHIOPIA, CORBETTI PROJECT**
- Assisted in negotiating and signing of a Power Purchase Agreement (PPA) for 500 MW Geothermal project

**SUDAN SOVEREIGN DEBT**
- Supported the development of a strategy to address private commercial creditor claims against Sudan

**GUINEA MINING**
- Successfully reviewed of 19 mining conventions
KEY OPERATIONAL ACHIEVEMENTS

Liberia, Agriculture Concessions

Assisted to negotiate 4 agricultural concession agreements which were recently submitted to Parliament for consideration.

Somalia Production Sharing Agreement (PSA)

A Tanzania law firm that gained experience working alongside an international law firm recruited by ALSF and the Tanzanian firm subsequently helped Somalia to develop a model Production Sharing Agreement (PSA) and a PPP Toolkit.

Malawi Extractive Project

Developed a model Production Sharing Agreement for the oil industry.

Mali Mining

Financed the review of 4 mining agreements.

São Tomé and Príncipe, Capacity Building

- Drafted a proposal for a revised Law on Land legislation
- Developed the first PPP law which was adopted by the Parliament sovereign debt matters

Cameroon, Nachtighal Hydroelectric Project

Supported in the negotiation of agreements to develop a 420 MW hydroelectric project.

Zambia and Zimbabwe, Batoka Gorge Hydro Power Project

- Assisted in the drafting of PPP regulations
- Trained government officials on PPPs
REGIONAL PROJECTS

PPP MASSIVE OPEN ONLINE COURSE

- Delivered a training module on PPPs
- 1579 participants completed the course and received a certificate

NOMADIC TRAINING

- Trained 166 government officials and legal professionals
- Signed a Memorandum of Understanding between CEFEB, Expertise France and ALSF
- Organized 2 Anglophone regional workshops, 3 Francophone regional workshops and 3 thematic workshops

AFRICAN MINING LEGISLATION ATLAS (AMLA)

- Developed an online database of mining legislation
- Trained 54 University students on analysis of mining legislation
- Partnered with 10 academic institutions on mining legislation to strengthen regional knowledge of African mining laws, codes, and regulations

POWER PROJECT DEVELOPMENT HANDBOOK SERIES

Partnered with CLDP and other institutions to develop: Understanding Power Purchase Agreements; Understanding Power Project Financing; and Understanding Power Project Procurement handbooks

AFRICAN INSTITUTE OF INTERNATIONAL LAW

Conducted 2 trainings on commercial arbitration (80 participants in total) with 1 in English (40 participants), 1 in French (40 participants)
2017 KEY OPERATIONAL ACHIEVEMENTS

DEBT MANAGEMENT, GUINEA BISSAU
Provided creditor litigation support and advisory services to Guinea-Bissau during outstanding debt negotiations with the Export-Import Bank of China (Exim Bank)—saving the country USD 45 million

EXTRACTIVES EXECUTIVE TRAINING, RWANDA
Financed a capacity building event to strengthen corporate governance skills of Board members on state extractives and complex Public Private Partnerships (PPP) projects in Rwanda

BUGESERA INTERNATIONAL AIRPORT, RWANDA
Assisted to draft and negotiate Project Development, Joint-Venture, and Concession Agreements for the development of the Bugesera International Airport

OIL REFINERY PROJECT, UGANDA
Supported the development of an Oil Refinery Project Framework Agreement to develop the USD 4 billion Oil Refinery Facility

REGIONAL PROJECTS

EXTRACTIVES CAPACITY BUILDING, REGIONAL
Financed a training workshop on the negotiation and management of petroleum exploration contracts and development of mining projects with structuring investments

AFRICAN MINING LEGISLATION ATLAS (AMLA), REGIONAL
Supported a 10-day capacity building workshop. Specifically:
• Trained 39 University students on analysis of mining legislation.
• 7 Legal Research Team (LRT) members graduated

MODEL LAW DRAFTING, REGIONAL
Supported the drafting of an African Union Model Mining Law
The Facility has provided effective and timely advisory services, sustainable capacity building support, and relevant knowledge products. The increasing demand for the Facility’s services is testament to the growth in recognition that the ALSF has received from its development partners, its stakeholders, and RMCs.

As in the previous cycle, our new Medium-Term Strategy (2018-2022) focuses on providing advisory services; supporting commercial creditor litigation; and building capacities of African lawyers and experts through customized seminars, conferences and partnerships. This new strategy is anchored on three key results (KRA):

- **KRA 1** – Fair commercial negotiations and agreement
- **KRA 2** – Enhanced legal capacity in Africa
- **KRA 3** – Improved litigation case outcomes/results

To accelerate the delivery of the new strategy, the ALSF will require a total of USD 122.9 million over the 5-year period.
**FINANCING REQUIREMENTS (2018-2022)**

<table>
<thead>
<tr>
<th>DESCRIPTION</th>
<th>2018</th>
<th>2019</th>
<th>2020</th>
<th>2021</th>
<th>2022</th>
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<tr>
<td>OPERATIONAL COMMITMENTS</td>
<td>21.67</td>
<td>22.00</td>
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<td>STAFFING AND ADMINISTRATION</td>
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<td>TOTAL PROGRAM REQUIREMENTS</td>
<td>23.70</td>
<td>24.80</td>
<td>24.80</td>
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**POTENTIAL RISKS AND CHALLENGES**

Successful implementation of the ALSF Medium-Term Strategy (2018-2022) will continue to support African countries to address weak bargaining power in negotiations of complex commercial transactions and challenges of creditor litigation. However, the ALSF recognizes possible risks and challenges in delivering its new strategy, including:

- Mobilizing adequate resources to meet the anticipated high demand of the RMCs; and
- Possible stumbling blocks outside the control of the ALSF: i.e. conflict, economic and social challenges particularly when dealing with fragile situations.

To address the challenges related to resource mobilization, the ALSF has intensified discussions with existing and potential financing partners; is implementing reimbursable financing instruments; and encouraging financial participation through voluntary donations from African states to sustainably expand its resource base.